

# WHAT'S NEXT ON YOUR DIGITAL TRANSFORMATION JOURNEY?

TAKE YOUR NEXT STEPS WITH THE  
INSTITUTE FOR MANUFACTURING



**1** EXPLORE  
THE POTENTIAL

**2** UNDERSTAND  
THE VALUE

**3** DEFINE  
WHERE TO GO

**4** IDENTIFY  
PATHWAYS

**5** IMPLEMENT  
PROJECTS

# FIVE STEPS FOR DIGITAL TRANSFORMATION

## 1 EXPLORE THE POTENTIAL

### Discover where and how technology can help

- Learn from examples of digital implementations relevant to your business.
- Raise awareness of existing technologies and their readiness level.
- Evaluate the technologies that are currently deployed in your sector.
- Create a basic narrative setting out when current and emerging technologies could be most useful.
- Develop confidence and understanding in what your digital future looks like.

## 2 UNDERSTAND THE VALUE

### Explore and create a compelling business case

- Identify ways to improve and create new value for your customers by working innovatively with organisations in your business ecosystem.
- Assess the sustainability (triple bottom line) model for new technology adoption or markets.
- Assess digital capabilities across your organisation, analyse performance and highlight areas for improvement.
- Identify, design and prioritise potential innovations in your production and business processes.

## 3 DEFINE WHERE TO GO

### Create your organisation's digital vision

- Achieve consensus as an organisation about where you are going, developing a cross-stakeholder aligned vision of your digital future.
- Explore potential digital scenarios for your sector.
- Assess your digital capability.

## 4 IDENTIFY PATHWAYS

### Map out where you are now and where you want to get to

- Consider, plan and map your digital journey with key stakeholders across your organisation to create clarity and buy-in for the next steps you need to take.
- Address key aspects of your strategy including external drivers, internal drivers and capabilities to arrive at a blueprint for your digital transformation.
- Select solutions, projects and technologies that will deliver the most value to your organisation.

## 5 IMPLEMENT PROJECTS

### Develop the capabilities to achieve your digital vision

- Decide whether you will develop the digital expertise in-house or source it from a third party.
- Consider what, when and how to automate your operations.
- Develop an IP strategy that protects your digital investments.
- Use professional development to build the right capabilities across your organisation.

#### IfM Tools and Approaches

- Education, training on digital technologies
- Case studies
- White papers
- Reports

- Value mapping tool
- Business ecosystem mapping
- Service assessment
- Information disruption
- Creativity and ideation
- Industrial resilience audit
- Business model innovation

- Scenarios
- Visioning
- Automation assessment
- End-to-end supply chain modelling and simulation
- E-procurement and e-commerce

- Digital transformation strategy
- Digital supply chain scenarios
- Roadmapping
- Portfolio and digital solutions prioritisation

- Make vs buy
- Designing services
- IP strategy
- Roadmapping implementation planning
- Technology acquisition
- Professional development

## WORK WITH US

The tools and approaches listed above, which are research-based and industrially-proven, can be applied across different steps and tailored to meet your individual requirements.

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