



VG SCIENTA

VG Scienta Ltd  
Maunsell Rd, Castleham Ind. Est  
St. Leonards-on-Sea, East Sussex,  
TN38 9NN, UK.  
Tel: +44 (0)1424 851291  
Fax: +44 (0)1424 851489  
[www.vgscienta.com](http://www.vgscienta.com)

13<sup>th</sup> May 2013

Dr Stephan Hofmann  
Department of Engineering  
University of Cambridge  
9 JJ Thomson Avenue  
Cambridge, CB3 0FA

Dear Dr Hofmann,

VG Scienta is an established company with over 50 years experience in supplying high quality vacuum based systems to scientists undertaking pioneering work in numerous fields. This close association with the scientific community has given VG Scienta an unrivalled position and insight into the needs of the scientific community.

Since their inception VG Scienta have been working closely with the research community in supplying and developing state of the art highly flexible tools for cutting edge research, especially in surface and metrology, as these are one of the larger market segments.

We are one of only two suppliers who offer near ambient pressure (NAP) XPS systems on the market. The driving force for developing NAP systems has been the enormous impact it can have on a wide range of applications both for academia and industry in particular for measuring in “real-world environments” and translating advanced materials into technology. NAP systems are still very much in their infancy, and VG Scienta is very much interested in developing this technology further.

We are extremely excited to quote Dr Hofmann and colleagues at Cambridge for a state-of-the-art NAPXPS system, in particular regarding the existing expertise at Cambridge on both UHV and high pressure systems.



FM 97504

VG Scienta Ltd. Registered in England and Wales No. 5361640.  
St. James House, 13 Kensington Square, London, W8 5HD.  
VAT No. GB856 1067 22



VG SCIENTA

We are very interested in collaborating with Cambridge regarding further improvements on NAP cell design and developing new solutions for a range of new application areas in the field of advanced materials.

VG Scienta has in the quote offered University of Cambridge a £150,000 collaboration discount on the NAPXPS system. In addition VG Scienta will after the system installation contribute resources, via the involvement of our technical development team, to improve the system and the NAP cell design which would help advance the research for University of Cambridge as well as strengthen the product offering for VG Scienta.

We look forward to this exciting project.

Best Regards,

A handwritten signature in blue ink, appearing to read 'Christer Beckman'. The signature is fluid and cursive, with a large initial 'C'.

Christer Beckman  
Managing Director  
VG Scienta Ltd