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IfM SME Membership

Enquiries: Membership Team T: +44 (0)1223 766 141 E: ifm-events@eng.cam.ac.uk

Name _____
Position _____
Company _____
Address _____

Post Code _____
Telephone _____
Email _____

Please select from the options below:

Membership Type

- 0-49 Employees (£1,000.00 ex VAT) 100-249 Employees (£2,000.00 ex VAT)
 50-99 Employees (£1,500.00 ex VAT) 250-499 Employees (£2,500.00 ex VAT)

Payment Schedule

- Annual payment
 Quarterly payments

Payment Method

- Invoice
 Credit Card

Invoice Address (if different from above) _____

Purchase Order No. (if required) _____

Credit Card Details

Card Number

Expiry Date/..... Security Code (CCV)

Registered Address of Cardholder (if different from above) _____

Data protection: Information provided by you on this form will be processed by IfM ECS and used for the purpose of the goods and services ordered by you and for the billing of accounts. If you do not wish your details to be used for sending information about the IfM and its services and offers please tick
Commercial transactions are handled via the following company, which is wholly owned by the University of Cambridge: IfM Education and Consultancy Services Ltd, The Old Schools, Trinity Lane, Cambridge, CB2 1TN. Company registration no. 3486934 VAT registration no. 711 610287

IfM SME MEMBERSHIP



- ▶ FOR SMALL AND MEDIUM-SIZED MANUFACTURERS
- ▶ ENGAGE WITH THIS CENTRE OF EXCELLENCE AND BE PART OF A VIBRANT INDUSTRIAL COMMUNITY

The Institute for Manufacturing membership scheme gives companies access to strategic, technical and innovation expertise from one of the world's leading centres of manufacturing research and practice.



► IfM SME MEMBERSHIP

BENEFITS OF IfM SME MEMBERSHIP

- **Free places** for up to two employees on SME Member training courses (at least three courses per year) and research update events (at least two per year) on a first come first served basis.
- Opportunities to **network** with peers and IfM staff at social events such as the Members' summer **garden party**, usually held in the grounds of one of the Cambridge colleges.
- Access to an experienced IfM Member contact for **advice**, referrals and **relationship brokering** with IfM Experts and SME peers.
- Opportunities to **engage** with talented Cambridge undergraduate and postgraduate students on potential projects and placements.
- 10% member **discounts** on other IfM courses
- IfM ECS has a team of Industrial Fellows experienced in meeting the **consultancy** and **business support** needs of SMEs. IfM ECS offers reduced rates on its consultancy services to UK SMEs with fewer than 250 employees and a balance sheet not exceeding EUR 43 million. A **further reduction** is offered to SME Members.

COST OF IfM SME MEMBERSHIP

- Range of membership options based on employee numbers

Employees	1-49	50-99	100-249	250-499
Cost	£1,000	£1,500	£2,000	£2,500

Business Units of large companies (up to 499 employees): £2,500

- Can be paid annually or in 4 quarterly installments
- Can be paid via invoice or credit card, see booking form on reverse for details
- Additional places on IfM SME training workshops can be booked at £200 (ex VAT) per event per head.

ENQUIRIES AND BOOKING

For further information on Membership or to book your place on any of the events please contact us on

T: 01223 766 141

E: ifm-events@eng.cam.ac.uk

IfM Education and Consultancy Services Ltd

Institute for Manufacturing

17 Charles Babbage Road

Cambridge CB3 0FS

Please note, event and workshop details are subject to change at the discretion of IfM ECS Ltd

► UPCOMING EVENTS

SME TRAINING WORKSHOPS

18 Oct 2017 | Operations Management

This workshop will look at the systems underpinning operations management. It will show how these are used to plan and control activities to achieve performance targets.

- Production planning and control systems
- Quality systems and techniques
- Reporting and control systems
- Managing the supply chain

21 Nov 2017 | Marketing

This workshop explores how to develop and communicate value to your existing and prospective customers. The focus is on managing all aspects of communications.

- Strategies to position your company and its products in your chosen markets
- Distribution - how to reach your customers
- Pricing strategies
- Marketing communications

14 Mar 2018 | Project Management

This workshop will show how to improve the results of various types of project through effective scoping, planning and management routines.

- Project scoping
- Establishing an achievable plan
- Delivering the project
- Post project audit and review

10 May 2018 | Maintenance Management

This workshop will look at the key approaches used in maintenance management by identifying critical assets, understanding the wider implications of equipment failure, and applying systematic techniques for maintenance planning.

- Criticality analysis
- Understanding equipment reliability
- Simple tools for maintenance planning
- Importance of good data management practices

RESEARCH UPDATE EVENTS FOR SMES

21 Sep 2017 | Roadmapping for Strategy and Innovation

An SME focussed overview of how organisations can use roadmapping to align their business/innovation objectives, activities, competences and resources. Roadmapping provides a clearer understanding for organisations of their vision and how they might achieve it.

8 Feb 2018 | Future Technologies for Manufacturing

An insight into the ground-breaking work currently being developed by the Photonics, Fluids in Advance Manufacturing, and NanoManufacturing groups.

SUMMER GARDEN PARTY

5 July 2017

Join us for an evening of Pimms and prosecco by the pond in the beautiful and tranquil surroundings of Emmanuel College's gardens.

LOCATION

All events, apart from the annual summer garden party, will be held at the IfM, Cambridge with easy access to the A14 and M11.